CITY OF NEWTON, MASSACHUSETTS DEPARTMENT OF PURCHASING COMPARISON OF BIDS

INVITATION #12-37 SCHOOL BUS TRANSPORTATION

BID OPENING TIME: 10:00 a.m. March 5, 2012

| School Dept - Cindy Brown | | | | | | | | | |
|--|-------|-------------------------------|----------------|-----------------------------------|-------------------|---|-------------------|------------|-------------------|
| BIDDER | | # BUSES | # DAYS | Eastern Bus Company First Student | | Illinois Central School Bus d/b/a North America Central School Bus | | | |
| Category A Newton In-City Trans, Field Trips and Athletic Events | | | | UNIT COST | EST. ANNUAL PRICE | UNIT COST | EST. ANNUAL PRICE | UNIT COST | EST. ANNUAL PRICE |
| I. BUS PER-DAY RATE:(est. buses per year) | | 28 | 180 | \$451.00 | \$2,273,040.00 | \$465.94 | \$2,348,337.60 | \$496.88 | \$2,504,275.20 |
| SUBTOTAL Line 1, 5 YEARS | | | | \$11,3 | 65,200.00 | \$11,7 | 41,688.00 | \$12,5 | 21,376.00 |
| II. RATE-PER -HOUR FOR OVERTIME: | NU | JMBER OF HOU | URS | PER HOUR | EST. ANNUAL PRICE | PER HOUR | EST. ANNUAL PRICE | PER HOUR | EST. ANNUAL PRICE |
| | | 10 | | \$100.00 | \$1,000.00 | \$40.00 | \$400.00 | \$40.00 | |
| SUBTOTAL Line II, 5 YEARS | | | | \$5,000.00 | | \$2,000.00 | | \$2,000.00 | |
| IIIa,b,c FIELD TRIPS / ATHLETICS EVENTS | | HOURS | TRIPS | RATE | EST.ANNUAL PRICE | RATE | EST.ANNUAL PRICE | RATE | EST.ANNUAL PRICE |
| NEWTON IN-CITY : 4 HOUR MINIMUM | | | 225 | \$295.00 | \$66,375.00 | \$323.00 | \$72,675.00 | \$344.50 | \$77,512.50 |
| Subtotal Line IIIa, 5 years | | | \$331,875.00 | | \$363,375.00 | | \$387,562.50 | | |
| OUTSIDE NEWTON: 4 HOUR MINIMUM | | | 1000 | \$325.00 | \$325,000.00 | \$335.00 | \$335,000.00 | \$357.75 | \$357,750.00 |
| Subtotal Line IIIb, 5 years | | | | \$1,62 | 25,000.00 | \$1,6 | 75,000.00 | \$1,78 | 8,750.00 |
| HOURLY RATE: OVER 4 HOURS | | 1000 | | \$70.00 | \$70,000.00 | \$40.00 | \$40,000.00 | \$60.95 | \$60,950.00 |
| Subtotal IIIc, 5 Years | | | | \$35 | 0,000.00 | \$20 | 0,000.00 | \$304 | ,750.00 |
| CATEGORY A - NEWTON IN CITY TOTAL CONTRACT PRICE Lines (I, II IIIa,b,c) X 5 | | | | \$13,67 | 77,075.00 | \$13,98 | 32,063.00 | \$15,00 | 4,438.50 |
| Base Price for Fuel: | | | | ; | \$4.05 | \$: | 3.7864* | \$ | 3.71 |
| | | | | | | *tax | included | | |
| CATEGORY B - NEWTON METCO TRANSPORTATION | | | | RATE | EST.ANNUAL PRICE | RATE | EST.ANNUAL PRICE | RATE | EST.ANNUAL PRICE |
| Ia. BUS PER-DAY RATE: | 5 | 5 | 180 | \$495.00 | \$445,500.00 | \$493.12 | \$443,808.00 | \$511.45 | \$460,305.00 |
| SUBTOTAL Line 1a, 5 YEARS | | \$2,227,500.00 \$2,219,040.00 | | \$2,30 | \$2,301,525.00 | | | | |
| CATEGORY B - NEWTON METCO TRANSPORTATION Ib. BUS PER-DAY RATE: | 6 | 6 | 180 | \$518.00 | \$559,440.00 | \$505.89 | \$546,361.20 | \$524.70 | \$566,676.00 |
| SUBTOTAL Line 1b, 5 YEARS | 0 130 | | \$2,797,200.00 | | \$2,731,806.00 | | \$2,833,380.00 | | |
| CATEGORY B - NEWTON METCO TRANSPORTATION II. BUS PER-DAY RATE: OVERTIME | | 10 | | \$70.00 | \$700.00 | \$40.00 | \$400.00 | \$40.00 | \$400.00 |
| SUBTOTAL Line II, 5 YEARS | , | | \$3,500.00 | | \$2,000.00 | | \$2,000.00 | | |
| CATEGORY B - METRO BASE BID TOTAL CONTRACT PRICE Base bid (Ia, Ib II) X 5 | | | \$5,028,200.00 | | \$4,952,846.00 | | \$5,136,905.00 | | |

| CATEGORY B - NEWTON METCO TRANSPORTATION | | | | | | | |
|--|---|----------------|------------|----------------|------------|----------------|------------|
| III. SUPPLY,INSTALLATION,MAINT. & MONITORING OF INSIDE DIGITAL CAMERA SEON TROUPER FG4160 GB HARD DRIVE DAY/NIGHT CAMERA WITH AUDIO OR APPROVED EQUAL. | 3 | \$2,000.00 | \$6,000.00 | \$1,000.00 | \$3,000.00 | \$1,200.00 | \$3,600.00 |
| SUBTOTAL Line III Base Bid, 5 YEAR TOTAL | | \$30,000.00 | | \$15,000.00 | | \$18,000.00 | |
| CATEGORY B - METCO BASE BID TOTAL CONTRACT PRICE Base bid (Ia, Ib II, III) X 5 | | \$5,058,200.00 | | \$4,967,846.00 | | \$5,154,905.00 | |
| ALTERNATE #1 | | | | | | | |
| III. SUPPLY,INSTALLATION,MAINT. & MONITORING OF INSIDE DIGITAL CAMERA SEON TROUPER FG4160 GB HARD DRIVE DAY/NIGHT CAMERA WITH AUDIO OR APPROVED EQUAL. | 3 | \$2,000.00 | \$6,000.00 | \$1,000.00 | \$3,000.00 | \$1,200.00 | \$3,600.00 |
| SUBTOTAL Line III Alternate 1, 5 YEAR TOTAL | | \$30,000.00 | | \$15,000.00 | | \$18,000.00 | |
| CATEGORY B -BASE BID + ALTERNATE 1 X 5 | | \$5,088,200.00 | | \$4,982,846.00 | | \$5,172,905.00 | |
| Base Price for Fuel: | | \$4.06 | | \$3.7864* | | \$3.71 | |
| | | | | *tax | included | | |

| itegory A Awarded to: | DATE | CHIEF PROCUREMENT OFFICER | DATE |
|-----------------------|------|-------------------------------|------|
| ategory B Awarded to: | DATE | | |
| DEPARTMENT HEAD | DATE | MAYOR OR HIS DESIGNEE | DATE |
| | | Notes Regarding Specific Bids | |